

## MOU FOR SETTING UP 4,000 MW ULTRA MEGA SOLAR POWER PROJECT

REIL joined fellow Public Sector Enterprises namely Bharat Heavy Electricals Limited (BHEL), Solar Energy Corporation of India (SECI) Hindustan Salts Limited (SSL), Power Grid Corporation of India



Limited (POWERGRID), and SJVN Limited to sign the MoU for formation of Joint Venture Company for setting up of 4,000 MW Ultra Mega Solar Power Project at Sambhar, Rajasthan, in the august presence of Shri Praful Patel, Hon'ble Union Minister for Heavy Industries & Public Enterprises and Dr. Farooq Abdullah, Hon'ble Union Minister for New and Renewable Energy, on 29<sup>th</sup> January 2014.

## MoU 2014-2015

REIL signed the Performance Memorandum of Understanding (MoU), for the year 2014-15, with Department of Heavy Industry (DHI), Ministry of Heavy Industries & Public Enterprises (MHI&PE), Government of India, on 24<sup>th</sup> March 2014.



Dr. Sutanu Behuria, Secretary, DHI, Shri R.K. Parmar, Economic Adviser, DHI, and Shri A.K. Jain, MD, REIL, during MoU signing for the FY 2014-2015.

## PERFORMANCE MOU RATING FOR THE FY 2012-13

The Company has been awarded an Excellent rating by the Department of Public Enterprises, MHI&PE, GoI, for its performance as per MoU for the FY 2012-13. REIL is the only company under DHI (Department of Heavy Industry) to achieve Excellent rating for FY 2012-13.

## MoU with CONCOR for CSR & Sustainable development

REIL signed a MoU with CONCOR for supply, installation & commissioning of a Solar Photo Voltaic Power Plant at their Inland Container Depot (ICD), Kanakpura, Jaipur, under their environment-sustainability initiative, in line with the CSR and



sustainable guidelines of the DPE. This system will address the lighting needs even in case of power outage and also promote use of Renewable Energy for conservation and restoration of eco-system through reduction of carbon emissions.

## PERFORMANCE: Q4 FY 2013-14

The Fourth quarter of the Company closed on 31st March 2014. At the end of fourth quarter, the Company turnover stood at Rs. 216.16. Crore. The turnover of Renewable Energy Division and Electronics Division stood at Rs. 127.31 Crore and Rs. 88.85 Crore respectively.

During this quarter, the Company has clocked a turnover of Rs. 124.31 Crore. The Electronics Division achieved a turnover of Rs. 37.21 Crore while Renewable Energy Division achieved a turnover of Rs. 87.10 Crore.

## Achievements: Electronics Division

During this quarter the Division has supplied sizable numbers of various milk testing and collection units, namely Electronic Milk Testers, DPMCU, Smart-DPMCU,AMCU etc.



The Company received major orders for EMT from Andhra Pradesh, Gujarat, Karnataka, Kerala, Maharashtra; Milk Analyzer from Tamil Nadu, Rajasthan (NGC), Madhya Pradesh; and RMRD from Rajasthan, Uttar Pradesh and Punjab.

It received major orders for AMCU and DPMCU from Andhra Pradesh, Gujarat, Haryana, Karnataka, Kerala, Madhya Pradesh, Maharashtra, and Rajasthan. It also received large orders for these products, under the National Dairy Plan (NDP), from various states.

Apart from these, REIL also received a large order for Solar-EMT from Bihar, and orders for DPMCU from Haryana and Rajasthan.

### **Customer Training Program**

REIL conducted training sessions for its customers at various locations across the country. Training was imparted to about 250 end-users of EMT in Gujarat; to the DPMCU users under Katraj Dairy, Pune; and to the users of AMCS under the Gokul Dairy, Kolhapur.

### **Achievements: Renewable Energy Division**

During this quarter, the Division executed some prestigious orders, for customers such as GAIL (India) Ltd., CONCOR, Assam Rifles, Rural Development Department, Govt. of UP, Department of Horticulture, Govt. of Rajasthan, and KELTRON.

REIL has undertaken supply and installation of SPV systems, to various PSUs, for addressing requirements under their CSR activity. REIL has further supplied GAIL (India) Ltd substantial quantity of SPV Street Lighting Systems and installed them in various districts of U.P. Similarly, under a MOU with Container Corporation of India, REIL has undertaken design, supply and installation of a SPV Power Plant for their ICD, Kanakpura, Jaipur, under their CSR & sustainable development activity.

The Company has also supplied and installed large number of SPV Water Pumping Systems under scheme of Department of Horticulture, Govt. of Rajasthan, during the quarter.

The Company further consolidated its presence in the Southern Region and executed an order for a Grid Interactive SPV Power Plant at Kozhikode (Kerala), apart from execution of other orders for SPV Power Plants in Kerala.

In the Eastern Region Company executed orders for SPV Power Plants in Assam and undertook installation of SPV Pumps in Bihar.

Under the SECI scheme also, the Company has supplied and commissioned SPV Power Plants, during the quarter.

The Company has also provided SPV home-lighting solutions to more than 13000 nos. houses under the ambitious project of Rural Development Department of UP for Lohiya Gramin Awas Yojana.

During the quarter, the Company has exported 1260 nos. of Solar Home Lighting Systems to Afghanistan.

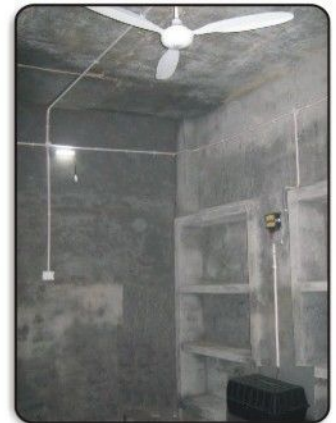
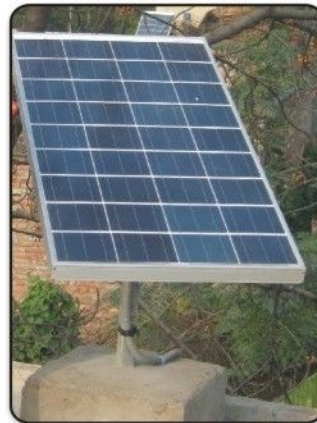
## **NEW PRODUCTS**

### **Home Lighting Solution for Rural Housing**

The Company has also configured home lighting system which can be put to use in a small house, where the grid electricity is not available.

This system comprises 120 Wp capacity modules, one 5W LED light, 2 nos. 3W LED Light, one BLDC fan, one charge controller with charging socket for mobile and one battery 12V,100AH.

The LED Light with lower energy consumption and high lumen output serve to economize on the SPV system configuration.



This lighting system is useful for the economically weaker section of the society who can not afford a monthly electricity bill with a minimum charges value.

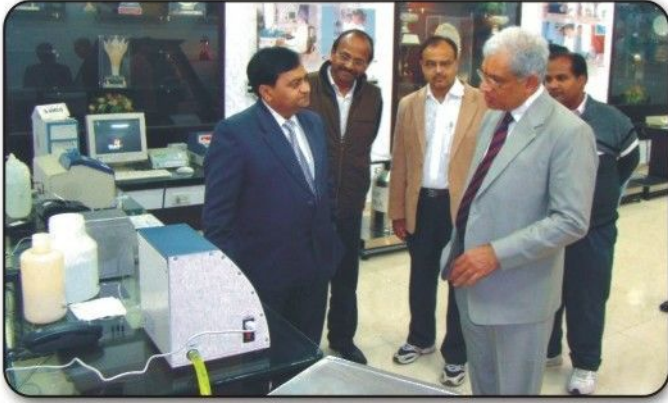
Instead such a system if provided as a one time grant can easily serve the need of a poor family over a period of 5-6 years, during which they can utilize time after sunset hours in a productive manner to augment their incomes and socio-economic level.

Higher capacity configuration can also be worked out depending upon the affordability of the customer.



## VIP GALLERY

- Dr. Aditya Shastri, Vice Chancellor, Vansthali University along with his team visited the Company on 30.01.2014.
- Dr. Chandra Shekhar, Director, CSIR – CEERI, Pilani visited the Company on 26.02.2014.



Dr. Chandra Shekhar Director of CSIR-CEERI Pilani is being briefed about our products.

- Dr. Sutanu Behuria, Secretary, DHI, MHI&PE, Government of India, visited REIL on 04.03.2014.



Dr. Sutanu Behuria, Secretary, Department of Heavy Industry, Ministry of Heavy Industry & Public Enterprises, Government of India is being briefed about our products.

- Shri Atul Chaturvedi, Chairman, PESB, Shri K M Acharya, Member, PESB visited the Company on 07.03.2014.



## RECOGNITION & AWARDS

### Best Employer Award 2012

Employers' Association of Rajasthan awarded "Best Employer Award-2012" to REIL in the Medium Scale Industries Category for 5<sup>th</sup> year in a row.



Shri A.K. Jain along with REIL team receiving Best Employer Award 2012 from Hon'ble Minister of Medical & Health, Government of Rajasthan, Shri Rajendra Singh Rathore, on 11<sup>th</sup> January, 2014.

REIL has been considered for this award for its good Industrial Relations with the employees, Health & Safety Policy and effective Employees' Grievance Redressal Policy, in the perspective of sustained growth for last 32 years.

### "The Greatest Corporate Leaders of India"- Award to Shri A.K. Jain

Recognizing the achievements and Dynamic Leadership of Shri A.K. Jain, [indiasgreatest.com](http://indiasgreatest.com) awarded him with "The Greatest Corporate Leaders of India" award, which was given away during World's HR Congress at Taj Lands End Mumbai on 15<sup>th</sup> February, 2014.



Shri A.K. Jain, MD receiving "The Greatest Corporate Leaders of India" award organized by World HRD Congress on 15.02.14 at Mumbai.



**PARTICIPATION BY REIL AT VARIOUS FORUMS**

- ❖ A national seminar on “Enhancing Productivity and Food Safety of Dairy Processing Industry”, was organized by National Productivity Council (NPC), on 13.03.2014, at India International Center, New Delhi.



MD, Shri A.K. Jain sharing the Role of REIL in Enhancing Productivity & Food Safety of Dairy Processing Industry during the national seminar, on 13.03.2014

The seminar focused on sustainable and innovative strategies, to carve out a road map for enhancing the competitiveness of Dairy Industry, to match global business environment.

- ❖ The Standing Conference of Public Enterprises (SCOPE) conducted its 13<sup>th</sup> National Workshop on “The Board Interview” under the aegis of Public Enterprises Selection Board on 06<sup>th</sup>-08<sup>th</sup> March, 2014 at Clarks Amer, Jaipur.

Shri Atul Chaturvedi, Chairman PESB, inaugurated the workshop and delivered the keynote address. Shri C.S verma, Chairman SCOPE & Chairman, SAIL delivered the special address.

Shri U.D Choubey, DG, Scope, has always been the guiding force in organizing this event every



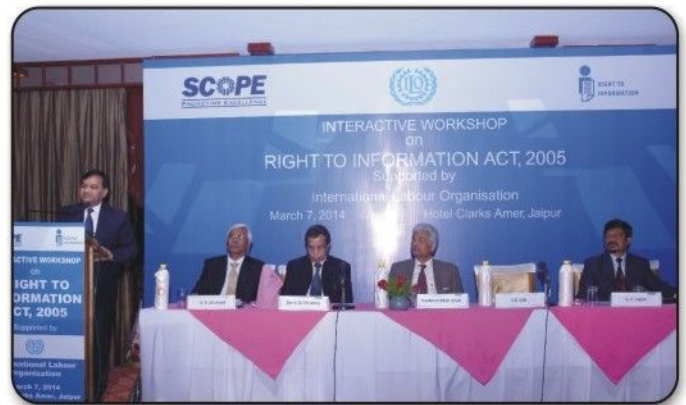
Shri A.K. Jain, MD REIL, delivered Vote of Thanks on 06.03.2014. On dais, (L to R) Dr. Ajit Prasad, Prof. SPJIMR, Mumbai, Dr. U.D. Choubey, DG, SCOPE, Sh. Atul Chaturvedi, Chairman, PESB, Sh. A.K. Datt and Sh. K.M. Acharya, Members, PESB.

year, which is indeed a valuable source of learning to the aspiring leaders in highly competitive and dynamic environments.

Other distinguished speakers during the session who addressed the gathering were Shri A.K. Datt and Shri K.M. Acharya, Members, PESB, and Dr. Ajit Prasad, professor, SP Jain Institute of Management & Research, Mumbai.

Being the participating and the host organization REIL contributed prominently in the workshop. MD, REIL, addressed the participants and proposed vote of thanks.

**Interactive Workshop on Right to Information Act, 2005**



Shri A.K. Jain, MD, delivered concluding remarks in the inaugural session, in the Interactive Workshop on RTI Act 2005 and Key Issues in Implementation of RTI in CPSEs, on 07.03.2014.

An interactive workshop on RTI Act 2005, was organized by SCOPE on 7th March, 2014. Shri Yashovardhan Azad, IPS (Retd.), Information Commissioner, CIC was the chief guest during the inaugural session. Dr. U.D. choubey, DG, SCOPE delivered the welcome address.

MD, REIL delivered a concluding remark and also threw light on role of RTI Act in strengthening corporate governance in PSEs by promoting fairness, transparency, integrity and accountability. He also shared the way REIL incorporate the RTI and related issues of concern.

- ❖ Presentation was given by REIL to MNRE, where the senior officials of REIL and MNRE including Secretary, MNRE & MD, REIL were present. and deliberated the issue related with online monitoring of decentralized programmes.

While sharing REIL's work of online monitoring of large sized project, the deliberations were held to extend this for all decentralized programmes.





MD, REIL and Secretary MNRE with other officials in a meeting at MNRE, Delhi, on 21.02.2014.

**STAFFACTIVITIES**

**Training:**

During the quarter 67 man-days of training was organized for employees, both internally and externally, in various aspects of management like Risk Management, Life Skills: Practice Session of Yoga & Dhyana and Stress Management, Companies Act, Right to Information Act, 2005, Public Speaking & Presentation Skills, Sustainable Development and session on Board Interview.

**Corporate Social Responsibility (CSR)**



REIL organized two medical camps at schools in Transport Nagar, Jaipur and Shikarpura Road, Sanganer, Jaipur, on 27<sup>th</sup> and 28<sup>th</sup> March 2014, respectively. A total of 248 nos. of students in the age group of 4 to 17 years have been benefited.

A SPV Power Pack, of 1.12 KWp capacity, installed at the Government Secondary School Bardoti, District Jaipur, was inaugurated by the Secretary DHI, during his visit to Sambhar. This power pack shall enable

operation of Computer System (s) even during the failure of grid electricity.



Similar plants have been supplied & installed at Twelve other locations at Primary Health Centers (PHC), Post Offices, Government Secondary Schools, Government Inter College etc.

**WED LOCK:**

Shri Dinesh Kumar, Engineer tied the nuptial knot with Ms. Manisha on 08<sup>th</sup> February 2014. We wish the couple a very prosperous and happy married life.

**SEPARATION:**

Shri Anil Kumar Bansal, Senior Technical Assistant, resigned from the services of the Company and was relieved from the services during this quarter. The Company wishes him for a bright future and a very happy and prosperous carrier.

**Republic Day Celebration**

On the occasion of Republic Day, Shri A.K.Jain, Managing Director, hoisted the national flag and addressed the gathering.



The employees, along-with their family members, participated in the ceremony.



On this occasion prizes and certificates were given away by the M.D to the winners of the “Vigilance Awareness Slogan writing & Presentation Competition – 2013”.

The winners were given certificates, books, and cash prize of Rs. 351, 251 and 151, as follows :-

### Hindi

प्रथम पुरस्कार - “प्रखर ज्ञान का सूर्य उगने लगा है।”  
भ्रष्टाचार का अन्धेरा शनैः-शनैः मिटने लगा है।”

द्वारा श्रीमती प्रीति भाटिया (सन्दर्भ संख्या 190)

द्वितीय पुरस्कार - “आज अगर सब मिलकर ठानें; भ्रष्टाचार मिटाना है।” पल-पल तिल-तिल खत्म हो रहा अपना देश बचाना है।”

द्वारा श्री पी. पी. एस. चौहान (सन्दर्भ संख्या 380)

तृतीय पुरस्कार - “जन जन मे अलख जगाना है, विश्वास की नई ज्योत जलाना है।” राष्ट्र को विश्व के शिखर पर पहुचाना है, तो भ्रष्टाचार को जड़ से मिटाना है।”

द्वारा श्री पुरुषोत्तम कौशिक (सन्दर्भ संख्या 373)

### English

First Prize - “Develop ethics among our children,  
Uproot corruption from our Nation.”

(By Shri Kamlesh Singh, Ref. No. 341)

Second Prize - “The future of our Nation is Safe &  
Secure”  
When our heart is honest, corruption-free & pure”

(By Shri Dinesh Kumar, RefNo. 472)

Third Prize - “Path of Corruption poses threat to our nobility”  
Ethical values enlighten our soul with divinity.”

(By Shri Ajay Mishra, RefNo. 081)

### Presentation Competition:

- First Prize - Shri Harish Yadav, RefNo. 490  
Second Prize - Shri Sanjay Gupta, RefNo. 336  
Second Prize - Shri Amit Kumar Jain, RefNo. 487  
Third Prize - Shri Dinesh Kumar, RefNo. 472

26 जनवरी 2014 को हिन्दी पखवाड़ा 2013 की प्रतियोगिताओं के विजेताओं को पुरस्कार वितरित किए गए। प्रतियोगिता में पुरस्कार पाने वाले प्रतिभागियों का विवरण निम्न प्रकार है –

### निबन्ध प्रतियोगिता :

1. प्रथम पुरस्कार - श्री हरीश यादव, (सन्दर्भ संख्या 490)  
विषय : सूचना प्रौद्योगिकी व संचार तकनीकी से ग्रामीण विकास में सम्भावनाएँ
2. द्वितीय पुरस्कार - श्री अजय मिश्रा, (सन्दर्भ संख्या 81)  
विषय : नारी शिक्षा का परिवार व राष्ट्र निर्माण में महत्व
3. तृतीय पुरस्कार - श्री अमित कुमार जैन, (सन्दर्भ संख्या 487)  
विषय : नारी शिक्षा का परिवार व राष्ट्र निर्माण में महत्व
4. तृतीय पुरस्कार - श्री भावेश शर्मा, (सन्दर्भ संख्या 428)  
विषय : सूचना प्रौद्योगिकी व संचार तकनीकी से ग्रामीण विकास में सम्भावनाएँ

### अनुवाद प्रतियोगिता

विषय : कम्पनी वेबसाइट के पृष्ठों का हिन्दी अनुवाद

1. प्रथम पुरस्कार - श्री ललित कुमार बंसल, (सन्दर्भ संख्या 474)
2. द्वितीय पुरस्कार - श्री इमरान खान, (सन्दर्भ संख्या 442)
3. तृतीय पुरस्कार - श्री आशीष रावत, (सन्दर्भ संख्या 475)

### Healthy Workplace Interventions:

The goal of healthy workplace development is not only employee health, but also organizational health and success. The surrounding 'drivers' - healthy leadership, planning, people focus and healthy outcomes are essential to achieve healthy workplace development



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